

DEPARTMENT OF VETERANS AFFAIRS**Justification and Approval For Other Than Full and Open Competition**

1. **Contracting Activity:** Department of Veterans Affairs, VISN 2 Network Contracting Activity (2-90NCA)
1304 Buckley Rd,
Suite 101
Syracuse, NY 13212
2. **Nature and/or Description of the Action Being Processed:** Justification for other than full and open competition for event space and related services for the National Veterans Golden Age Games taking place in Buffalo, NY. The Buffalo VA Medical Center (VAMC) anticipates awarding a sole source contract to the Buffalo Niagara Convention Center, 153 Franklin Street, Buffalo, NY 14202 for rental of event space and related services at the Buffalo Niagara Convention Center for the VA Golden Age Games being held during the period of May 28, 2013 through June 5, 2013. The National Veterans Golden Age Games is the premier senior adaptive rehabilitation program in the US, and the only national multi-event sports and recreational seniors' competition program designed to improve the quality of life for all older veterans, including those with a wide range of abilities and disabilities. This requirement falls under the North American Industrial Classification System (NAICS) code of 531120; with a small business size standard of \$25.5 million. A new firm fixed price contract will be awarded under FAR Part 12, Commercial Items, using FAR Part 13, Simplified Acquisition Procedures.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** The Buffalo VAMC requires a facility large enough to accommodate an estimated 1,000 participants as well as numerous judges, spouses and volunteers. The facility must be able to run concurrent events in separate spaces and be close enough to hotels to ensure the participants and vendors have easy access to and from the facility. The facility must be able to accommodate different types of events such as checkers, table tennis, dominoes, shuffleboard, etc. The estimated value of this acquisition is \$53,000.00 and the period of performance is May 28, 2013 through June 5, 2013.
4. **Statutory Authority Permitting Other than Full and Open Competition:**
 - (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
 - () (2) Unusual and Compelling Urgency per FAR 6.302-2;
 - () (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
 - () (4) International Agreement per FAR 6.302-4;
 - () (5) Authorized or Required by Statute FAR 6.302-5;
 - () (6) National Security per FAR 6.302-6;
 - () (7) Public Interest per FAR 6.302-7;
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):**

Only One Responsible Source (FAR 6.302-1) –

In February of 2011, Buffalo VAMC was asked to host the 2013 VA Golden Age Games and Acting Medical Center Director Jason Petti accepted the invitation. Extensive market research was

conducted at that time to identify venues that could accommodate concurrent events in separate spaces and be close enough to hotels to ensure the participants and vendors have easy access to and from the facility. The facility must be able to accommodate different types of events such as checkers, table tennis, dominoes, shuffleboard, etc. The facility would also need to be able to accommodate over 1,000 participants, judges, spectators and volunteers in non-sporting event activities such as an Opening and Closing ceremony. It was determined that the Buffalo Niagara Convention Center met all the requirements for this event. A notice of intent to award sole source was posted to FedBizOpps (FBO) on 2/8/2013. The notice requested that any responsible vendors respond to the notice by 2/22/2013 in order to be considered. No responses were received and determination to proceed with a sole source contract award to the Buffalo Niagara Convention Center was made, as they are the only facility with the resources, space and proximity to the Buffalo VAMC and downtown Buffalo, NY to host the event.

6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** A notice of intent to award sole source was posted to FedBizOpps (FBO) on 2/8/2013. The notice requested that any responsible vendors respond to the notice by 2/22/2013 in order to be considered. No responses were received and determination to proceed with a sole source contract award to the Buffalo Niagara Convention Center was made. This JOFOC will be posted to FBO within 14 days of contract award.
7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** Proposed pricing will be compared to convention center rental costs for Golden Age Games held in prior years. A price negotiation memorandum, as required by FAR 15.405 will be prepared and shall be included in the contract file upon completion of negotiations. The Contracting Officer shall ensure that the agreed upon prices are in accordance with industry standards and are fair and reasonable.
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:**
Extensive market research and site visits were made back in February 2011 when the Buffalo VAMC was invited to host the 2013 VA Golden Age Games. The Buffalo Niagara Convention Center was determined to be the only facility with the resources, space and proximity to the Buffalo VAMC and downtown Buffalo, NY to host the event. Additional market research was conducted via internet search engines, and results confirmed the findings. A notice of intent to award sole source was posted to FedBizOpps (FBO) on 2/8/2013. The notice requested that any responsible vendors respond to the notice by 2/22/2013 in order to be considered. No responses were received and determination to proceed with a sole source contract award to the Buffalo Niagara Convention Center was made. This JOFOC will be posted to FBO within 14 days of contract award.
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** None.
10. **Listing of Sources that Expressed, In Writing, an Interest in the Acquisition:** Buffalo Niagara Convention Center. There were no other responses to the notice of intent to award sole source that was posted to FedBizOpps (FBO) on 2/8/2013.
11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** None. This is a one-time requirement for the Buffalo VAMC.

12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

Pamela Kaznowski CTRS

Pamela Kaznowski CTRS
Local Host Coordinator Golden Age Games
Recreation Therapy Supervisor
VAWNYHC
April 8, 2013

13. **Approvals in accordance with FAR 6.304**

- a. **Contracting Officer's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Stephanie French

Stephanie French
Contracting Officer
NCO 2

4/8/2013

Date

- b. **NCM/PCM:** I certify the justification meets requirements for other than full and open competition.

Cherie Widger-Kresge

Cherie Widger-Kresge
Network Contract Manager
NCO 2

04/16/2013

Date

Market Research Report

- **Objective:** Per FAR 10.001(a)(2), this report is in support of:
 - A new requirement;
 - An acquisition with an estimated value in excess of the simplified acquisition threshold;
 - An acquisition with an estimated value less than the simplified acquisition threshold where adequate information is not available to develop the requirements package and the circumstances justify the cost of performing the market research;
 - An acquisition that could lead to a bundled contract (15 U.S.C. 644(e)(2)(A));
 - A requirement less than the micro-purchase threshold that is not being purchased using the Government Purchase Card; and
 - Other:
- **Background:**
 - A. **Title:** Rental of the Buffalo Niagara Convention Center for the VA Golden Age Games in Buffalo, NY
 - B. **North American Industry Classification System (NAICS):** 531120; Small business size standard: \$25.5 million.
 - C. **Estimated Contract Value:** \$53,000.00
- **Market Research:**

In accordance with FAR Part 10, market research has been conducted for this acquisition. The following techniques were used:

 - Applying personal knowledge in procuring supplies/services of this type.
 - Contacting knowledgeable individuals in Government and industry regarding market capabilities to meet requirements.
 - Reviewing the results of recent market research undertaken to meet similar or identical requirements.
 - Publishing formal requests for information in appropriate technical or scientific journals or business publications.
 - Querying the Governmentwide database of contracts and other procurement instruments intended for use by multiple agencies available at www.contractdirectory.gov and other Government and commercial databases that provide information relevant to agency acquisitions.
 - Participating in interactive, on-line communication among industry, acquisition personnel, and customers.

- Obtaining source lists of similar items from other contracting activities or agencies, trade associations or other sources.
- Reviewing catalogs and other generally available product literature published by manufacturers, distributors, and dealers or available on-line.
- Conducting interchange meetings or holding presolicitation conferences to involve potential offerors early in the acquisition process.
- Conducting market survey.

Extensive market research and site visits were made back in February 2011 when the Buffalo VAMC was invited to host the 2013 VA Golden Age Games. The Buffalo Niagara Convention Center was determined to be the only facility with the resources, space and proximity to the Buffalo VAMC and downtown Buffalo, NY to host the event. Additional market research was conducted via internet search engines, and results confirmed the findings. A notice of intent to award sole source was posted to FedBizOpps (FBO) on 2/8/2013. The notice requested that any responsible vendors respond to the notice by 2/22/2013 in order to be considered. No responses were received and determination to proceed with a sole source contract award to the Buffalo Niagara Convention Center was made. This JOFOC will be posted to FBO within 14 days of contract award.

- Other: _____

- **Market Price:**

In order to determine fair and reasonable pricing, proposed pricing submitted by the Buffalo Niagara Convention Center will be compared with similar requirements procured by VA Medical Centers throughout the country. Pricing will be compared to the cost for the convention center rental for the Golden Age Games held the past 2 years in St. Louis and Honolulu as well as pricing from the convention center rental in Pittsburgh for the National Veterans Wheelchair Games in 2011.

- **Acquisition History:**

Similar procurements were made for the VA Golden Age Games held in St. Louis in 2012 and Honolulu in 2011 as well as for the National Veterans Wheelchair Games in Pittsburgh in 2011. As mentioned above, pricing for our requirement will be compared with the pricing obtained for rental of convention center/meeting space for these events.

- **Other pertinent information:**

None

- **Recommendations:**

Attachment 3 to Acquisition Planning SOP
Market Research Report for Contracting Officers

Based on the above information, the basic clauses and provisions prescribed in FAR Part 12:
 Are sufficient for use in this acquisition and do not require any tailoring to be consistent with industry's commercial practices.

OR

- Requires tailoring to be consistent with industry's commercial practices as noted below. All such tailoring will be included in the solicitation issued for the required supplies/services.
- Identify affected clause/provision paragraph and your recommended change(s).

Based on the above information, there is only one source qualified and interested to fulfill this requirement:

- Buffalo Niagara Convention Center, 153 Franklin Street, Buffalo, NY 14202

Prepared by:

Stephanie French

Stephanie French
Contracting Officer

4/12/2013

Date:



Hotels & Venues

Whether your event is for ten people or tens of thousands, you'll find convention centers, arenas, halls and stadiums of every shape and size in Buffalo Niagara. Basic information on the most popular meeting facilities is listed below. For help in choosing the perfect space for your group, give us a call at 1-888-2-BUFFNY.

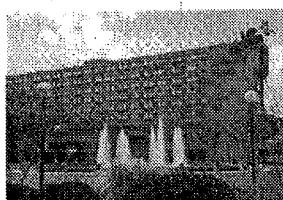
Adam's Mark Hotel and Event Center

120 Church Street
Buffalo, NY 14202
Phone: (716) 845-5100
[Visit Website](#)

The Adam's Mark is located at the Waterfront in the heart of the Buffalo downtown business district within a short distance of the Buffalo Niagara Convention Center, theater district, First Niagara...[more](#)

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[Map It](#)



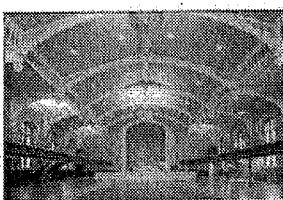
Babeville

341 Delaware Avenue.
Buffalo, NY 14202
Phone: (716) 832-3835
[Visit Website](#)

In 2006, singer songwriter Ani DiFranco's successful independent music company opened its new headquarters in the renovated Asbury Delaware Church. In addition to the label's business offices, the...[more](#)

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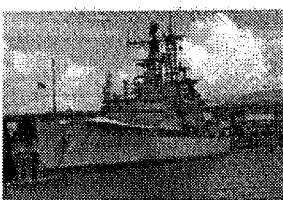
Buffalo and Erie County Naval & Military Park

One Naval Park Cove
Buffalo, NY 14202
Phone: (716) 847-1773
[Visit Website](#)

The Nation's only inland naval and servicemen's park located on the waterfront in downtown Buffalo. Social events are normally held under a canopy on the after end "Fantail" of the ship. This area...[more](#)

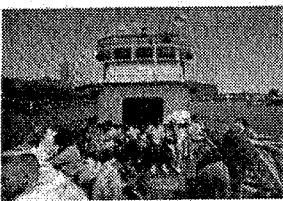
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Buffalo Harbor Cruises – Miss Buffalo

79 Marine Drive
Erie Basin Marina
Buffalo, NY 14202
Phone: (716) 856-6696
[Visit Website](#)



Take a narrated sightseeing cruise and travel through three bodies of water; passing through the historic Black Rock Lock and Canal. Party cruises and private charters also available. Public cruises...more

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Buffalo Niagara Convention Center

153 Franklin Street
Buffalo, NY 14202
Phone: (716) 855-5555

[Visit Website](#)



At the Buffalo Niagara Convention Center, you and your group command the full attention from our staff of dedicated professionals. Whether you are having a large convention, small meeting, trade...more

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Buffalo Transportation/Pierce-Arrow Museum

263 Michigan Avenue at 201 Seneca Street
Buffalo, NY 14203
Phone: (716) 853-0084

[Visit Website](#)



Featuring automobiles made in Western New York including Pierce-Arrow and Thomas Flyer. Cars from 1903 to 1960s, muscle cars, etc. The museum offers a unique venue for parties, business meetings and...more

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Buffalo Transportation/Pierce-Arrow Museum

263 Michigan Avenue at 201 Seneca Street
Buffalo, NY 14203
Phone: (716) 853-0084

[Visit Website](#)



The Buffalo Transportation Pierce Arrow Museum is available to book your wedding reception in our museum facility. The facility accommodates large groups both indoor and outdoor receptions and has...more

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Central Station Banquet and Conference Center

8326 Main Street
Buffalo, NY 14221
Phone: (716) 633-2878

[Visit Website](#)

The Old Red Mill Restaurant, famous for private banquet rooms loaded with cozy charm, has expanded its services by opening the Central Station Banquet and Conference Center. It is located adjacent to...more

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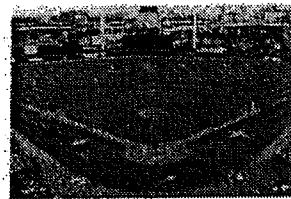
Coca-Cola Field

Buffalo Bisons Baseball
One James O. Griffin Plaza
Buffalo, NY 14203
Phone: (716) 846-2000
[Visit Website](#)

Spend the day the old-fashioned way with a baseball game at Coca-Cola Field. There are several areas (Center Field Tent, Pintbones Grille's indoor/outdoor patios and Club level terraces), the Harbor's... more.

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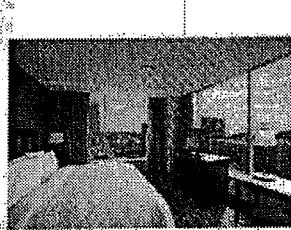


Embassy Suites Buffalo
200 Delaware Avenue
Buffalo, NY 14202
Phone: (716) 842-1000
[Visit Website](#)

Embassy Suites Buffalo is a new contemporary hotel located in downtown Buffalo in the Ayant Tower. The Hotel is easily accessible to business and government offices, the Theater and Entertainment... more

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Erie Community College City Campus
121 Ellicott Street
Buffalo, NY 14203
Phone: (716) 851-1000
[Visit Website](#)

Classrooms, an auditorium, and an atrium are all rented out on Friday, Saturday, and Sunday. Classrooms seat 32; the auditorium seats 400; and the atrium seats 450 for cocktails and 250 for banquets... more

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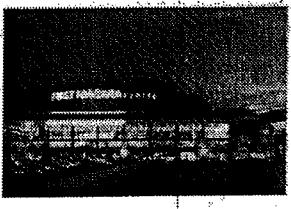


First Niagara Center
1 Seymour H. Knox III Plaza
Buffalo, NY 14203-3007
Phone: (716) 833-4100
[Visit Website](#)

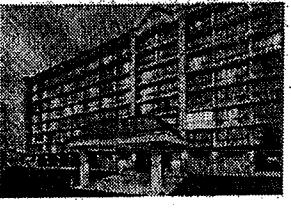
Accommodates 16,000 with end stage and floor seating; 19,400 with no stage or floor seating. The Harbour Club accommodates between 400 to 500 people. Please contact Arena direct for further details.

[details»](#)

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Holiday Inn Buffalo Downtown
620 Delaware Ave.
Buffalo, NY 14202
Phone: (716) 866-2121
[Visit Website](#)



Convention Facilities - Visit Buffalo Niagara

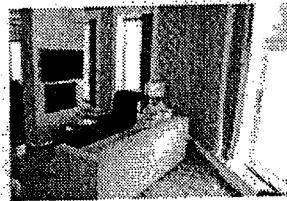
The Holiday Inn Buffalo Downtown Hotel provides lodging in the Historic Allentown District and is across from The Wilcox Mansion, site of the Teddy Roosevelt Presidential Inauguration. Newly renovated...more

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Hotel @ The Lafayette

391 Washington Street
Buffalo, NY 14203

Phone: (716) 853-1505

[Visit Website](#)

The boutique Hotel @ The Lafayette features 57 rooms which include one- and two-bedroom suites, mini-suites and two bridal suites. Each room is luxuriantly decorated with Pan American decor and all...more

[details »](#)[Map it](#)

Hyatt Regency Buffalo

Two Fountain Plaza
Buffalo, NY 14202

Phone: (716) 856-1234

[Visit Website](#)

Hyatt Regency Buffalo offers beautiful, newly renovated guestrooms with deluxe amenities and exceptional service. Utilize our full-service business center before heading over to a trade show at the...more

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International Institute of Buffalo

864 Delaware Avenue
Buffalo, NY 14209

Phone: (716) 883-1900

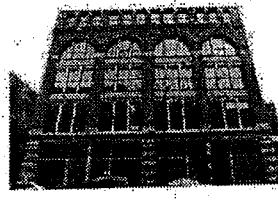
Five adjoining rooms are on the first floor. Seats up to 150 for banquets, 200 for cocktails. Rental costs vary based upon membership.

[details »](#)[Map it](#)

Lofts on Pearl

92 Pearl St.
Buffalo, NY 14202

Phone: (716) 768-1130

[Visit Website](#)

Features 32 rooms with kitchens, fireplaces, and living rooms for family and group getaways or longer-term business/leisure stays.

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Mansion on Delaware Avenue

414 Delaware Ave.
Buffalo, NY 14202

Phone: (716) 886-3300

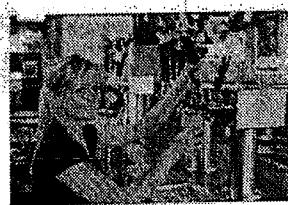
[Visit Website](#)

The Mansion on Delaware Avenue is a joyous renovation of architect George Allison's Second Empire Structure. Buffalo Niagara's only AAA rated Four Diamond hotel. The Mansion on Delaware's service and... more

[Details](#)[Map It](#)**Pearl Street Grill & Brewery**

76 Pearl Street
Buffalo, NY 14202
Phone: (716) 856-2337
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Pearl Street can accommodate any party from 30 to 1000 people in our large, four-floor facility. All of our food and drink is of the highest quality and we are prepared to meet any and all special... more

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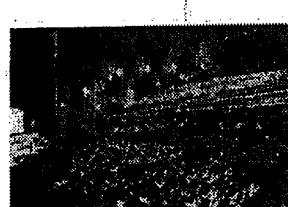
Pettibone's
275 Washington Street
Buffalo, NY 14203
Phone: (716) 846-2100
[Visit Website](#)

Pettibone's Grille is committed to making your event an exceptional one. Our highly trained, professional staff is eager to assist you and your company with all your needs, large or small. Our menu... more

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Shea's Performing Arts Center
646 Main Street
Buffalo, NY 14202
Phone: (716) 847-1410
[Visit Website](#)

Fashioned after the elaborate European Opera Houses, Shea's is considered one of the finest examples of movie palaces still in existence. Facility rental revolves around the theater schedule. Sit down... more

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Templeton Landing Restaurant
2 Templeton Terrace
Buffalo, NY 14202
Phone: (716) 852-7337
[Visit Website](#)

Located on the water at the Erie Basin Marina, this restaurant and event facility offers lunch and dinner daily. The Grand Ballroom features a beautiful terrace to begin your event and will... more

[details »](#)[Map it](#)**Town Ballroom**

681 Main Street
Buffalo, NY 14203
Phone: (716) 852-3990

[Visit Website](#)

Buffalo's premier place for private parties, banquets and special events offering full catering and the hottest spot for events from 15 to 500 people. VIP packages and parties for all. Town Ballroom...[\[more\]](#)

[details »](#)[Map it](#)**Waldorf Astoria Hotel**

1000 Main Street
Buffalo, NY 14202
Phone: (716) 829-1000

[Visit Website](#)

The Waldorf Astoria Hotel is a historic hotel located in the heart of downtown Buffalo. It is a prime location for business meetings, social events, and special occasions. The hotel offers a variety of meeting rooms and event spaces, including the Grand Ballroom, which can accommodate up to 500 guests.

The hotel also features a full-service restaurant, a lounge, and a bar. Guests can enjoy the hotel's amenities, such as a fitness center, swimming pool, and spa. The Waldorf Astoria Hotel is a great choice for those looking for a luxury stay in Buffalo.

The hotel is located in a prime location, just steps away from the Buffalo Convention Center and the Buffalo and Erie County Botanical Gardens. It is also close to many other local attractions, such as the Buffalo Zoo and the Buffalo and Erie County Naval & Military Park.

The Waldorf Astoria Hotel is a great choice for those looking for a luxury stay in Buffalo. The hotel offers a variety of meeting rooms and event spaces, as well as a full-service restaurant, lounge, and bar. Guests can enjoy the hotel's amenities, such as a fitness center, swimming pool, and spa.

The hotel is located in a prime location, just steps away from the Buffalo Convention Center and the Buffalo and Erie County Botanical Gardens. It is also close to many other local attractions, such as the Buffalo Zoo and the Buffalo and Erie County Naval & Military Park.

The Waldorf Astoria Hotel is a great choice for those looking for a luxury stay in Buffalo. The hotel offers a variety of meeting rooms and event spaces, as well as a full-service restaurant, lounge, and bar. Guests can enjoy the hotel's amenities, such as a fitness center, swimming pool, and spa.

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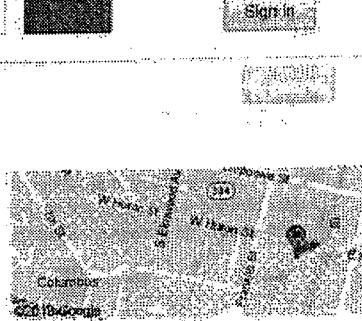
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[www.adamsmark.com/business.htm](#)

Adam's Mark hotel in Buffalo, New York features full conference facilities and meeting rooms for all your business needs.

[Buffalo Venues - Party Venues, Event Space Rentals, Places for ...](#)

[www.punchbowl.com/vendors/ny-new-york/buffalo/o-venues](#)

Find a great venue in Buffalo, New York for your party or event. Venues for Weddings, Rehearsal Dinners, Birthday Parties, Corporate Events and more in ...

[Convention Facilities - Visit Buffalo Niagara](#)

[www.visitbuffalonagara.com/meetings-groups/convention-facilities/](#)

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In The Most Practical Destination!

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Beach, South Carolina

[National Space Symposium](#)

[www.nationalspacesymposium.org/](#)

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directory.nevday.com/buffalo-ny/meeting-facilities.xq.htm
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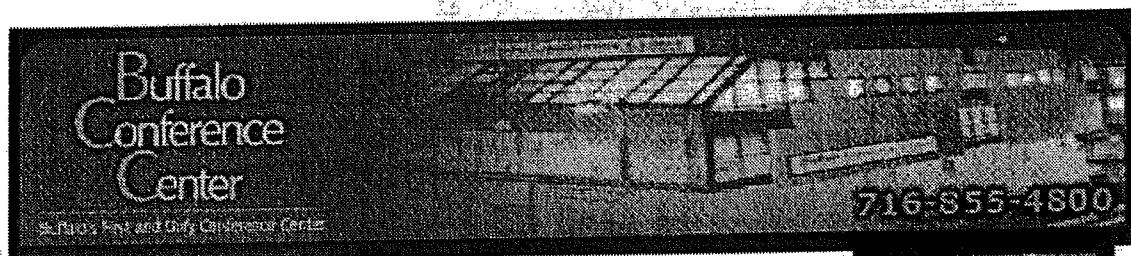
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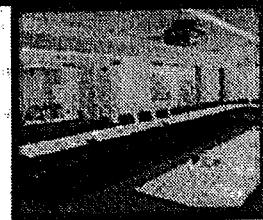
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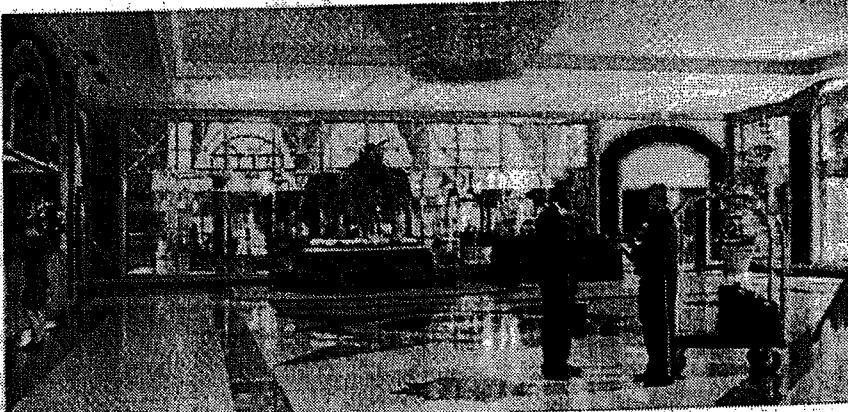


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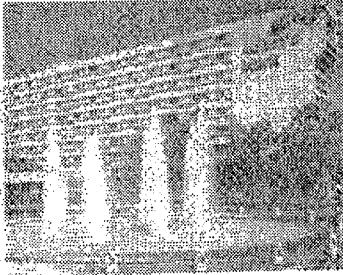
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Floor Plans

Buffalo Meeting Facilities

The Adam's Mark Buffalo meeting floor plans will help you determine the best accommodation for your special event or Buffalo conference. View the floorplan below or view the capacity chart.

Floor Plan:

First Floor:

- Ballroom
- Meeting Room A
- Meeting Room B
- Meeting Room C
- Meeting Room D
- Meeting Room E
- Meeting Room F
- Meeting Room G
- Meeting Room H
- Meeting Room I
- Meeting Room J
- Meeting Room K
- Meeting Room L
- Meeting Room M
- Meeting Room N
- Meeting Room O
- Meeting Room P
- Meeting Room Q
- Meeting Room R
- Meeting Room S
- Meeting Room T
- Meeting Room U
- Meeting Room V
- Meeting Room W
- Meeting Room X
- Meeting Room Y
- Meeting Room Z

Third Floor:

- Ballroom
- Meeting Room A
- Meeting Room B
- Meeting Room C
- Meeting Room D
- Meeting Room E
- Meeting Room F
- Meeting Room G
- Meeting Room H
- Meeting Room I
- Meeting Room J
- Meeting Room K
- Meeting Room L
- Meeting Room M
- Meeting Room N
- Meeting Room O
- Meeting Room P
- Meeting Room Q
- Meeting Room R
- Meeting Room S
- Meeting Room T
- Meeting Room U
- Meeting Room V
- Meeting Room W
- Meeting Room X
- Meeting Room Y
- Meeting Room Z

Meeting Facilities:

- Ballroom
- Meeting Room A
- Meeting Room B
- Meeting Room C
- Meeting Room D
- Meeting Room E
- Meeting Room F
- Meeting Room G
- Meeting Room H
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- Meeting Room O
- Meeting Room P
- Meeting Room Q
- Meeting Room R
- Meeting Room S
- Meeting Room T
- Meeting Room U
- Meeting Room V
- Meeting Room W
- Meeting Room X
- Meeting Room Y
- Meeting Room Z

Room Availability Grid:

Room Type	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100	101	102	103	104	105	106	107	108	109	110	111	112	113	114	115	116	117	118	119	120	121	122	123	124	125	126	127	128	129	130	131	132	133	134	135	136	137	138	139	140	141	142	143	144	145	146	147	148	149	150	151	152	153	154	155	156	157	158	159	160	161	162	163	164	165	166	167	168	169	170	171	172	173	174	175	176	177	178	179	180	181	182	183	184	185	186	187	188	189	190	191	192	193	194	195	196	197	198	199	200	201	202	203	204	205	206	207	208	209	210	211	212	213	214	215	216	217	218	219	220	221	222	223	224	225	226	227	228	229	230	231	232	233	234	235	236	237	238	239	240	241	242	243	244	245	246	247	248	249	250	251	252	253	254	255	256	257	258	259	260	261	262	263	264	265	266	267	268	269	270	271	272	273	274	275	276	277	278	279	280	281	282	283	284	285	286	287	288	289	290	291	292	293	294	295	296	297	298	299	300	301	302	303	304	305	306	307	308	309	310	311	312	313	314	315	316	317	318	319	320	321	322	323	324	325	326	327	328	329	330	331	332	333	334	335	336	337	338	339	340	341	342	343	344	345	346	347	348	349	350	351	352	353	354	355	356	357	358	359	360	361	362	363	364	365	366	367	368	369	370	371	372	373	374	375	376	377	378	379	380	381	382	383	384	385	386	387	388	389	390	391	392	393	394	395	396	397	398	399	400	401	402	403	404	405	406	407	408	409	410	411	412	413	414	415	416	417	418	419	420	421	422	423	424	425	426	427	428	429	430	431	432	433	434	435	436	437	438	439	440	441	442	443	444	445	446	447	448	449	450	451	452	453	454	455	456	457	458	459	460	461	462	463	464	465	466	467	468	469	470	471	472	473	474	475	476	477	478	479	480	481	482	483	484	485	486	487	488	489	490	491	492	493	494	495	496	497	498	499	500	501	502	503	504	505	506	507	508	509	510	511	512	513	514	515	516	517	518	519	520	521	522	523	524	525	526	527	528	529	530	531	532	533	534	535	536	537	538	539	540	541	542	543	544	545	546	547	548	549	550	551	552	553	554	555	556	557	558	559	560	561	562	563	564	565	566	567	568	569	570	571	572	573	574	575	576	577	578	579	580	581	582	583	584	585	586	587	588	589	590	591	592	593	594	595	596	597	598	599	600	601	602	603	604	605	606	607	608	609	610	611	612	613	614	615	616	617	618	619	620	621	622	623	624	625	626	627	628	629	630	631	632	633	634	635	636	637	638	639	640	641	642	643	644	645	646	647	648	649	650	651	652	653	654	655	656	657	658	659	660	661	662	663	664	665	666	667	668	669	670	671	672	673	674	675	676	677	678	679	680	681	682	683	684	685	686	687	688	689	690	691	692	693	694	695	696	697	698	699	700	701	702	703	704	705	706	707	708	709	710	711	712	713	714	715	716	717	718	719	720	721	722	723	724	725	726	727	728	729	730	731	732	733	734	735	736	737	738	739	740	741	742	743	744	745	746	747	748	749	750	751	752	753	754	755	756	757	758	759	760	761	762	763	764	765	766	767	768	769	770	771	772	773	774	775	776	777	778	779	770	771	772	773	774	775	776	777	778	779	780	781	782	783	784	785	786	787	788	789	790	791	792	793	794	795	796	797	798	799	800	801	802	803	804	805	806	807	808	809	810	811	812	813	814	815	816	817	818	819	820	821	822	823	824	825	826	827	828	829	830	831	832	833	834	835	836	837	838	839	840	841	842	843	844	845	846	847	848	849	850	851	852	853	854	855	856	857	858	859	860	861	862	863	864	865	866	867	868	869	870	871	872	873	874	875	876	877	878	879	880	881	882	883	884	885	886	887	888	889	880	881	882	883	884	885	886	887	888	889	890	891	892	893	894	895	896	897	898	899	900	901	902	903	904	905	906	907	908	909	910	911	912	913	914	915	916	917	918	919	920	921	922	923	924	925	926	927	928	929	930	931	932	933	934	935	936	937	938	939	940	941	942	943	944	945	946	947	948	949	950	951	952	953	954	955	956	957	958	959	960	961	962	963	964	965	966	967	968	969	970	971	972	973	974	975	976	977	978	979	980	981	982	983	984	985	986	987	988	989	990	991	992	993	994	995	996	997	998	999	1000
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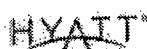
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Overview

Trust the meeting and conference professionals of Hyatt Regency Buffalo Hotel and Conference Center to ensure your next function will be extraordinary. Our recent multi-million dollar renovations guarantee that a visually stunning experience awaits you. During your event, you'll experience unmatched service, exquisite catering and unique venues. Whether you are planning an executive retreat for 10 or an industry conclave for more than 1,000 participants, you'll discover all you need for a successful meeting will be at Hyatt Regency Buffalo.

Take advantage of all we have to offer to make your event successful, including:

- 23,475 square feet of newly renovated **meeting space**, ranging from ballrooms to boardrooms, generous pre-function space and our atrium style reception area.
- Connected to the Buffalo Niagara Convention Center, featuring 110,000 square feet of exhibit and meeting spaces, and accessible by a temperature controlled covered walkway.
- Dedicated **Meeting Concierge** to assure conference success.
- 10,120 square foot Grand Ballroom and a 3,000 square foot Regency Ballroom.
- Two elegant pre-set boardrooms, one set for 20 people and another for 10 people.
- Experienced meeting and event planners on staff to assist you with everything from planning to completion.
- On-site audio visual specialists to deliver and set up your equipment, exclusively provided by Presentation Services Audio Visual.
- Comprehensive **24 hour business center** (featuring computer terminals, copier, fax machine and printers).
- Hyatt Gold Passport Planner Rewards offers valuable Gold Passport points for hosting meetings, quiet rooms and catered events.
- On-site and off-premises catering that will delight your guests, from delicious buffets and themed coffee breaks to elegant plated dinners as well as the exclusive option of Personal Preference Dining®.
- High speed Internet access and teleconference capabilities available in all meeting rooms.
- 338 recently renovated guestrooms with spectacular views, plush Grand Bed™ and deluxe amenities.

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If you have been searching for meeting availability and an exceptional group value, you have come to the right place. Hyatt Extra Value Dates identify periods during which your group can enjoy the best that Hyatt has to offer for less.

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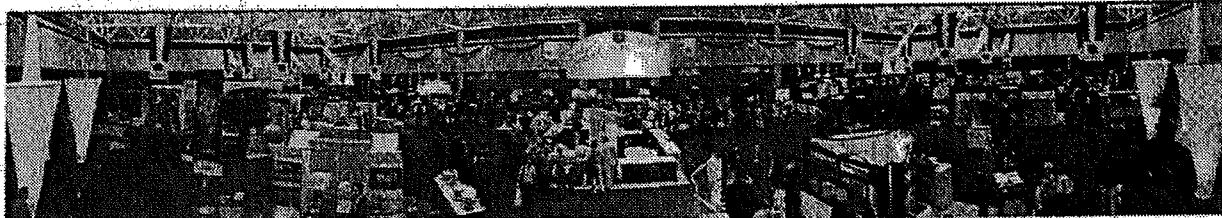
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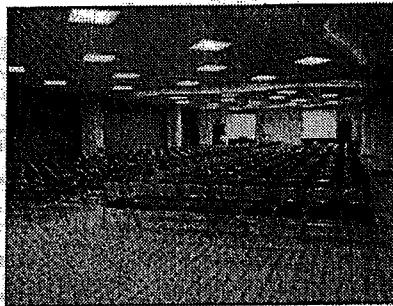
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Floor Plan/Capacity Chart

At the Buffalo Niagara Convention Center, we can accommodate small, intimate gatherings of 10 or large, gatherings of up to 7,000. We can create whatever environment best suits your needs.

We have 110,000 square feet of flexible meeting and exhibition space, with 21 separate breakout rooms.



For more information:

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Table Listing, where

the firm is small in any of these NAICS codes: 531120;

the profile address is in ERIE (county) of NY;

the profile location is in: NY;

the profile's status is that of a standard DSBS search;

and randomized by original start time of search: 2013-04-12 09:56:29 AM.

Data validation took 0.01 seconds. The count and search queries took 1.75 seconds and 2.24 seconds, respectively.

Displaying profiles 1 - 25 (of 33 profiles matching criteria)

View	Name and Trade Name of Firm	Contact	Address and City, State Zip	Capabilities Narrative
1	TOMBALL VA LLC	NIGEL HEBBORN	80 CURTWRIGHT DR STE 5 WILLIAMSVILLE, NY 14221-7055	
2	COLVIN WOODS PARCEL 3 LLC		350 ESSJAY RD STE 101 WILLIAMSVILLE, NY 14221-8200	
3	ACQUEST THEATER PLACE LLC	NIGEL HEBBORN	640 MAIN ST BUFFALO, NY 14202-1910	
4	LCO BUILDING, LLC		726 EXCHANGE ST BUFFALO, NY 14202-2012	
5	ACQUEST GOVERNMENT HOLDINGS OPP, LLC	NIGEL HEBBORN	80 CURTWRIGHT DR STE 5 WILLIAMSVILLE, NY 14221-7055	
6	EAGLE ASSOCIATES OF NIAGARA FRONTIER, INC		4155 WALDEN AVE LANCASTER, NY 14086-1512	
7	201 WEST THIRD STREET, LLC		4 CENTRE DRIVE ORCHARD PARK, NY 14227-0000	
8	598 Main Street, LLC		726 Exchange St Ste 600 Buffalo, NY 14210-1485	KCRE offers a wide range of commercial r/e brokerage services. KLK

9	KIRST COMMERCIAL REAL ESTATE CORPORATION	KAREN L. KIRST, CCIM	4043 MAPLE RD STE 108 AMHERST, NY 14226-1057	has 21 years' exp. com'l real estate. KLK possesses a CCIM designation, a NYS R/E Broker License, a NC R/E Broker Licence, BS in Mgt. (major- Accounting), and MBA (concentration- Finance).
10	ZFEES PROPERTY SERVICES		11630 GENESEE ST ALDEN, NY 14004-9330	
11	ELLIOTT GROUP, LLC		295 MAIN STR STE 210 BUFFALO, NY 14203-2402	
12	BTC BLOCK 1/21 INC	FELICIA LEHMAN	100 CORPORATE PKWY STE 500 AMHERST, NY 14226-1260	
13	DEL AL GROUP, LLC		295 MAIN ST STE 210 BUFFALO, NY 14203-2402	
14	2259 GROUP, LLC		295 MAIN STREET, SUITE 210 BUFFALO, NY 14203-2402	
15	MICHIGAN SENECA GROUP INC		295 MAIN ST RM 210 BUFFALO, NY 14203-2402	
16	CBP GRAND FORKS, LLC	NIGEL HEBBORN	80 CURTWRIGHT DR STE 5 WILLIAMSVILLE, NY 14221-7055	
17	GENESEE GATEWAY LLC	DONNA KOSTRZEWSKI	726 EXCHANGE ST STE 825 BUFFALO, NY 14210-1486	
18	ACQUEST DEVELOPMENT COMPANY, LLC		80 CURTWRIGHT DR, STE 5 WILLIAMSVILLE, NY 14221-7055	
19	UPWOOD REALTY ASSOCIATES, LLC		350 ESSJAY ROAD WILLIAMSVILLE, NY 14221-8242	
20	ACQUEST SOUTH PARK, LLC		80 CURTWRIGHT DR STE 5 WILLIAMSVILLE, NY 14221-7055	
21	PINEVIEW ASSOCIATES LLC		55 PINEVIEW DR STE 101 AMHERST, NY 14228-2101	
22	Schmid, John Metro Loan Co		42 BROADWAY ST BUFFALO, NY 14203-1602	

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23	BOM, LLC	JOSEPH PETRELLA	610 MAIN ST BUFFALO, NY 14210-1906
24	UNIQUEST DELAWARE, LLC	FELICIA LEHMAN	100 CORPORATE PKWY STE 500 BUFFALO, NY 14226-1260
25	BUFFALO SUCCESS, LLC		10 12 FOUNTAIN PLZ BUFFALO, NY 14202-0000

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SBA Search Results

Table Listing, where

the firm is small in any of these NAICS codes: 531120;

the profile address is in ERIE (county) of NY;

the profile location is in: 'NY';

the profile's status is that of a standard DSBS search;

and randomized by original start time of search: 2013-04-12 09:56:29 AM.

Data validation took 0.00 seconds. The count and search queries took 0.00 seconds and 0.00 seconds, respectively.

Displaying profiles 26 - 33 (of 33 profiles matching criteria):

View	Name and Trade Name of Firm	Contact	Address and City, State Zip	Capabilities Narrative
26	NORTHTOWN INC. NORTH TOWN PLAZA		3097 SHERIDAN DR BUFFALO, NY 14226-1910	
27	CIMINELLI DEVELOPMENT COMPANY, INC.		350 ESSJAY RD WILLIAMSVILLE, NY 14221-8242	
28	ISKALO ELECTRIC TOWER MASTER TENANT LLC	ERIC EISENRIED	S166 MAIN STREET WILLIAMSVILLE, NY 14221-5246	
29	CBP ERIE, LLC	CBP ERIE, LLC	80 CURTWRIGHT DRIVE, SUITE 5 WILLIAMSVILLE, NY 14221-7055	
30	ACQUEST GOVERNMENT HOLDINGS U.S. GEOLOGICAL, LLC	NIGEL HEBBORN	80 CURTWRIGHT DR STE 5 WILLIAMSVILLE, NY 14221-7055	
31	ACQUEST MARYLAND	NIGEL HEBBORN	80 CURTWRIGHT DR, STE 5 WILLIAMSVILLE, NY 14221-7055	
32	ACQUEST VEGAS LLC	WILLIAM HUTNRESS	80 CURTWRIGHT DR STE 5 WILLIAMSVILLE, NY 14221-7055	
33	WHITEHEAD JR. MERLE I.	MERLE L. WHITEHEAD III	49 GRAND VIEW TRAIL ORCHARD PARK, NY 14127-3757	

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